## CONSOLIDATED BALANCE SHEET

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 564,644,527,857 | 534,855,243,653 |
| I. Cash and cash equivalents | 110 |  | 10,104,752,029 | 6,081,632,618 |
| 1.-Cash | 111 |  | 10,104,752,029 | 6,081,632,618 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | 829,570,100 | 948,032,900 |
| 1. Short-term investments | 121 |  | 2,015,000,000 | 2,015,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  | $(1,185,429,900)$ | (1,066,967,100) |
| III. Receivables | 130 |  | 327,042,011,204 | 286,882,855,458 |
| 1.-Trade accounts receivables | 131 |  | 240,115,327,362 | 187,368,273,307 |
| 2. Advances to suppliers | 132 |  | 86,926,023,842 | 89,292,689,457 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 660,000 | 10,221,892,694 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 177,356,259,099 | 186,301,394,115 |
| 1. Inventories | 141 |  | 177,356,259,099 | 186,301,394,115 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 49,311,935,425 | 54,641,328,562 |
| 1. Short-term prepaid expenses | 151 |  | 708,653,481 | 1,139,436,217 |
| 2. VAT deductible | 152 |  | 3,390,393,294 | 2,465,706,931 |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4. Other short-term assets | 158 |  | 45,212,888,650 | 51,036,185,414 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 63,791,380,438 | 64,032,512,471 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 46,314,084,076 | 46,905,844,173 |
| 1. Tangible fixed assets | 221 |  | 40,056,836,308 | 40,696,734,951 |
| - Historical cost | 222 |  | 46,211,318,784 | 45,687,963,424 |
| - Accumulated depreciation | 223 |  | (6,154,482,476) | (4,991,228,473) |
| 2. Finance leases fixed assets | 224 |  | ------------- | ------------ |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 4,769,800,000 | 4,769,800,000 |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 |  | 1,487,447,768 | 1,439,309,222 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 10,515,061,011 | 10,334,008,233 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 10,515,061,011 | 10,334,008,233 |
| 3. Other long-term investments | 258 |  |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V.Other long-term assets | 260 |  | 6,962,235,351 | 6,792,660,065 |
| 1. Long-term prepaid expenses | 261 |  | 6,962,235,351 | 6,792,660,065 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  |  |  |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 628,435,908,295 | 598,887,756,124 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 381,168,620,929 | 366,738,338,140 |
| I. Short-term liabilities | 310 |  | 344,927,001,009 | 329,896,718,220 |
| 1. Short-term borrowing and debts | 311 |  | 235,530,000,000 | 226,250,000,000 |
| 2. Trade accounts payable | 312 |  | 43,007,361,991 | 35,116,551,542 |
| 3.-Advances from customers | 313 |  | 28,858,077,348 | 41,843,949,577 |
| 4. Taxes and liabilities to State budget | 314 |  | 11,982,969,098 | 8,915,376,209 |
| 5. Payable to employees | 315 |  | 775,987,946 | 1,826,038,011 |
| 6. Payable expenses | 316 |  | 12,634,425,740 | 7,022,268,752 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 11,373,788,043 | 7,729,391,786 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 764,390,843 | 1,193,142,343 |
| II. Long-term liabilities | 330 |  | 36,241,619,920 | 36,841,619,920 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  | 36,241,619,920 | 36,841,619,920 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 246,067,287,367 | 232,149,417,984 |
| I. Capital sources and funds | 410 |  | 246,067,287,367 | 232,149,417,984 |
| 1. Paid-in capital | 411 |  | 100,147,530,000 | 100,147,530,000 |
| 2. Capital surplus | 412 |  | 64,808,506,000 | 64,808,506,000 |
| 3. Other capital of owner | 413 |  | 35,538,148,384 | 33,538,148,384 |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 15,572,787,888 | 15,572,787,888 |
| 7. Investment and development fund | 417 |  | 5,007,376,500 | 5,007,376,500 |
| 8. Financial reserve fund | 418 |  |  |  |
| 9. Other fund belong to owner's equity | 419 |  | 24,992,938,595 | 13,075,069,212 |
| 10. Retained profit | 420 |  |  |  |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 1,200,000,000 |  |
| TOTAL RESOURCES | 440 |  | 628,435,908,296 | 598,887,756,124 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 14,991,076,315 | 16,012,282,370 |
| 3. Goods received on consignment for sale |  |  | ---------------------- | 0 |
| 4. Bad debts written off |  |  | 0 | 107,261,329 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  |  |  |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## Pacific Property and Infrastructure Development and Investment Joint Stock Company

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 120,855,652,116 | 57,777,444,492 | 297,748,580,729 | 151,740,901,377 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 120,855,652,116 | 57,777,444,492 | 297,748,580,729 | 151,740,901,377 |
| 4. Cost of goods sold | 11 |  | 100,475,449,420 | 48,948,790,699 | 254,925,783,405 | 132,698,937,105 |
| 5. Gross profit | 20 |  | 20,380,202,696 | 8,828,653,793 | 42,822,797,324 | 19,041,964,272 |
| 6. Financial income | 21 |  | 240,127,207 | 515,053,591 | 1,684,715,906 | 1,697,038,784 |
| 7. Financial expenses | 22 |  | 2,928,224,801 | 2,904,111,512 | 6,623,986,844 | 3,019,724,870 |
| Include: Interest expense | 23 |  | 2,685,327,220 | 3,179,288,587 | 5,638,481,333 | 3,710,901,945 |
| 8. Selling expenses | 24 |  | 776,125,876 | 209,535,324 | 1,713,687,965 | 814,027,894 |
| 9. General \& administrative expenses | 25 |  | 1,383,563,454 | 1,500,225,437 | 5,167,052,120 | 3,746,690,929 |
| 10. Net operating profit | 30 |  | 15,532,415,772 | 4,729,835,111 | 31,002,786,301 | 13,158,559,363 |
| 11. Other income | 31 |  | 148,502,500 | 339,836,574 | 421,977,486 | 1,038,070,929 |
| 12. Other expenses | 32 |  | 35,000,000 | 193,125,698 | 122,330,189 | 744,266,165 |
| 13. Other profit | 40 |  | 113,502,500 | 146,710,876 | 299,647,297 | 293,804,764 |
| 14. Profit or loss in joint venture | 45 |  | 179,963,529 | 220,146,721 | 650,364,777 | 744,266,165 |
| 15. Profit before tax (50=30+40) | 50 |  | 15,825,881,801 | 5,096,692,708 | 31,952,798,375 | 14,196,630,292 |
| 16. Current corporate income tax expenses | 51 |  | 3,909,107,668 | 751,280,200 | 7,814,236,500 |  |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 11,916,774,133 | 4,345,412,508 | 24,138,561,875 | 14,196,630,292 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  |  |  |  |  |
| 19. EPS (VND/share) | 70 |  | 1,189 | 434 | 2,410 | 1,177 |

CONSOLIDATED CASH FLOW STATEMENT
Quarter3/ 2010 (Indirect method)
Unit: VND


